



February 24, 2008

To Whom It May Concern,

It has been our good pleasure, here at Fit 'n' Furry, to own and operate four complete Aqua Air AA250 Heavy Duty commercial wet/dry vacuum systems. They were installed by Clean Living Technologies here in Northern California which is owned and operated by Michael DuPar. We worked together to design, install and service these systems which have performed beyond expectations!

Allow me to give a little background. We opened almost a year ago and are a state of the art all indoor pet care facility located in Petaluma, CA about 40 miles north of the Golden Gate Bridge. We are also the first Certified Green Building Project in the City of Petaluma; more about being Green in a few minutes. We board dogs, cats and birds, offer grooming for dogs and cats, train dogs and of course provide doggie daycare. We started with an empty 17,000 sq. ft. warehouse and a design to build in a full service grooming spa, 3 well equipped doggie daycare rooms (that double for dog training) and 153 dog rooms including 21 suites and 132 standard rooms. All of these areas would have required a substantial number of floor drains for regular hose washing. The under-slab plumbing, concrete cutting, demolition and replacement would have cost a fortune not to mention the monthly per drain service charge by the Sewer Dept. Our Pet Care Facility designer and Construction Consultant, Al Locker of Turnkey, Inc., recommended we pursue installation of wet/dry vacuums as an alternative form of cleaning to see if they would also reduce our plumbing costs. We found that the four Aqua Air vacuums saved us close to \$50K in plumbing and other costs but it did not cost anywhere near that much to purchase and install them!

There are other pluses too! For example, we lease our building and if the time comes to leave the building must be returned to its original condition, in other words undo all the plumbing. The same is true of the Aqua Air Systems however; we can disconnect them and take them with us!

Here are some of the more subtle benefits derived from the Aqua Airs systems we've experienced over the past 11 months of operation. First, we received points for our Green Building project because they use less than 1/3 of the water required by conventional systems or methods. Secondly, the discharged air from the vacuums does not go back into the building; the discharged air is vented through the roof as these heavy duty vacuums act like exhaust fans expelling the dirty air outside, thus preserving the quality of our indoor air. Lastly, the City of Petaluma loves us because we are not only

vacuuming up residual pet waste and using minimal amounts of water but we also suck up pet hair which keeps it from being washed down the drains and impacting the City sewer system.

The most major benefits of the Aqua Air systems to Fit 'n' Furry are: savings on labor costs, a very clean building and the minimal operational and maintenance costs. Our labor costs are half of what they would be if we cleaned by different means. We simply spray out a fine mist of hot water or cleaning solution on floors, walls, gates and equipment let it soak for a few minutes and then vacuum it right up leaving only a thin film of clean water which quickly evaporates! Is it clean here? Prospective clients touring our facility continually remark, "It doesn't smell like pets in here, it smells clean!" What do they cost to operate? Periodically the vacuums need to be emptied and the debris nets changed. This takes less than 5 minutes per unit and the nets cost less than a dollar. Electricity to operate each unit is only pennies per hour. Every time I hear one of the vacuums click on I know we are saving money, creating a clean indoor environment and maximizing labor!

Clean Living Technologies did a fine job to make sure equipment, materials and tools were on the job in time to complete the installations as scheduled. They have been faithful anytime there was a service need or 'bug' to work out and also helpful with hands on training and operation of the Aqua Air vacuums.

Please feel free to contact me or view our soon to be Green page on our web site. If you live in the San Francisco Bay Area we are here 7 days a week for tours!

Sincerely,

*Grant Garl*

Grant Garl, owner  
Fit 'n' Furry  
860 Lindberg Lane  
Petaluma, CA 94952  
707-769-7387 cell 707-338-7767  
[grant@fitnfurry.com](mailto:grant@fitnfurry.com)  
[www.fitnfurry.com](http://www.fitnfurry.com)